September 18, 2019



Volume 36 Issue 32

CALENDAR

of **EVENTS**

INA. INF & INA Services

Celebrating a Free Press

Thursday, September 26

& Open Government

Thursday, October 24

MEETINGS

Co. Boards

Des Moines

EVENTS

Iowa Newspaper Association Bulletin

www.INAnews.com



Accepting 2020 contest entries!

he Iowa Newspaper Association is excited to begin accepting entries for the 2020 Better Newspaper Contests. These contests, held annually, were developed to foster competition and quality among Iowa's newspapers. To encourage participation, INA will again offer "coupons" for three free entries to newspapers who did not enter the 2019 contests. In addition, INA will offer incentives to newspapers who prepare their entries without error. See the contest timeline below for more information.

The deadline for entries is Friday, October 11, 2019. Entries must be submitted by Oct. 11 at 4:30 p.m. No exceptions or extensions will be made to the deadline. If your newspaper hasn't begun selecting the items you want to submit, now is the time to start.

Entries will, again, be submitted electronically using the online entry submission tool at BetterNewspaperContest.com. For the four categories that require complete sections or issues as entries, INA members may mail paper tearsheets of their entries. Entry information for hard copy entries must still be submitted to the online contest tool and entry tags created from the online site. All entries in the Total Newspaper Design category must be submitted in hard copy format.

Content published on digital platforms is eligible for entry in select categories. Eligible categories are indicated by a computer symbol throughout the Call for Entries. To enter digital content, provide a web link (URL) to the article/photo/ad, or a screenshot (in jpg format) of the material from when it was published. For categories such as Coverage of Education, Coverage of Business, etc., your entry can consist of a combination of print and digitally-published content. Instead of submitting six to ten entries, we ask they you chose **five examples** per category this year.

The Call for Entries and Entry Guide found at INAnews.com contains detailed, step-by-step instructions on using the online system, BetterNewspaperContest.com.

Members of the Virginia Press Association will serve as judges of this year's contest entries. Awards will be presented during the Awards Banquet at the Annual Convention and Trade Show, February 7, 2020. **Rule changes for 2020:**

The Iowa Newspaper Foundation Board of Directors, on recommendation from the INF Contest Committee, has made a few changes to the rules for this contest year:

- The Best Continuing Coverage (W11) category
 has been added and includes continuing coverage
 of an event of importance to the community that
 is not part of a previously planned series. Papers
 are allowed one entry of 3-5 items, which may
 include stories, editorials, columns, graphics and
 multimedia.
- The weekly division class breakdown changes annually based on the current year's contest participation. For the 2020 contests, classes will be:

ENTRY CLASSES

DAILY divisionCLASS I - Under 10,000
CLASS II - 10,000 and greater

WEEKLY division CLASS I - 960 and under CLASS II - 961-1,550 CLASS III - 1,551 and above

If you have questions during the contest entry preparation process, please contact the INA at 515-244-2145 or ina@inanews.com.

CONTEST TIMELINE

September 11 & 18, 2019 - Distribute 2020 Call for Entries in INA Bulletin

October 11, 2019 4:30pm - Contest entry deadline

November 2019 - Contest entries judged by Virginia Press Association members

December 2019 - Winners notified by INF

February 7, 2020 - Winners announced during Convention Awards Banquet

Entries must have been published between **Oct. 1, 2018** and **Sept. 30, 2019**, to be eligible.

Questions?

Contact INA/INF at 515-244-2145 or ina@inanews.com.

2020



YOU COULD WIN CONVENTION ON US!

Follow entry instructions, win Convention-on-us!

ach year, starting on the Monday following the contest entry deadline, INA staff members begin the process of checking all entries to confirm they are prepared correctly. Newspapers are contacted to resolve any questions prior to the entries being judged, to ensure that all entries are judged fairly and properly.

INA newspapers submitted 3,654 entries in the 2019 contests. As you can expect, checking all of those entries and making follow-up contacts is a lengthy, exhaustive process.

The most common submission errors are multiple entries being combined into one entry upload, missing payments, full tearsheets not being submitted and entries that were missing parts of the required examples.

In an effort to minimize errors and the time INA staff and newspapers spend making corrections, we are continuing an incentive that will offer newspapers who prepare their entries perfectly a chance to win a free 2020 convention package. Each newspaper that does not have to be contacted to fix any of its 2020 contest entries will be entered into a drawing to win a package consisting of one convention registration, one meal package and two nights of hotel stay (approximate value \$350).

When preparing your entries, please carefully read over the Call for Entries for each category's rules and requirements. If you have questions, INA staff is ready to help! Contact us at ina@inanews.com or 515-244-2145.

REMINDER: Statement of ownership filing for October deadline

October 1 is the filing deadline for your periodical class Statement of Ownership, Form 3526, with the post office.

Publications issued more frequently than weekly should publish the Statement of Ownership no later than October 10. This applies to dailies, semi- and tri-weeklies.

Publications issued weekly or less frequently but more often than monthly should publish the Statement by October 31. This applies to weeklies.

All other publications should publish the Statement in the first issue after October 1. This applies to infrequent publications such as quarterlies, bi-monthlies, etc. All periodcal-class authorized publications must publish such a statement. A reproduction of the Form 3526 submitted to the Postal Service may be used for publication.

Please email your postal statements to Susan James at sjames@inanews.com

CONTACT US



Phone 515-244-2145
Website www.INAnews.com

INA/CNA/INF STAFF DEPARTMENT MANAGERS

Executive Director

Susan Patterson Plank

ext. 125 spattersonplank@inanews.com

Sales and Marketing Director

Samantha Fett

ext. 140 sfett@cnaads.com

Communications Director

Cicely Gordon

ext. 133 cgordon@inanews.com

Development Director

Geof Fischer

ext. 132 qfischer@inanews.com

Media Director

Autumn Phillips

ext. 136 aphillips@cnaads.com

Program Director

Jana Shepherd

ext. 159 jshepherd@inanews.com

Technology & Digital Development Manager

Susan James

ext. 129 sjames@cnaads.com

BOARD PRESIDENTS

Iowa Newspaper Association

Kristin Grabinoski, Armstrong Journal *712-868-3460*

krisg@amstrongjournal.com

INA Services Company

Becky Maxwell, Centerville Daily lowegian *641-856-6336*

bmaxwell@dailyiowegian.com

Iowa Newspaper Foundation

Mark Rhoades, Missouri Valley Times-News 712-642-2791

mrhoades@enterprisepub.com

U.S. MAIL

Iowa Newspaper Association 319 East 5th St. Des Moines, IA 50309

INA LEGAL HOTLINE

515-283-3100 (paid service)



What disclaimers need to be on political ads in lowa?

- 1. If the sponsor is an individual (or individuals), the attribution must provide the full name and complete mailing address of each person who is responsible for or is paying for the ad. The name(s) shall be preceded by the Phrase "Paid for by."
- 2. If the sponsor is an organization, the full name and complete mailing address of the organization responsible for the ad must be shown, again preceded by the phrase "Paid for by." In addition, the name of at least one officer of the organization must be shown.
- 3. If the sponsor is a registered political committee (one which has filed a Statement of Organization with either a County Auditor or the Iowa Ethics and Campaign Disclosure Board), only the name of the committee must be shown, again preceded by the words "Paid for by."

In the case of a newspaper ad bearing many names or signatures of supporters where including addresses would be difficult and expensive, the addresses may be placed on file with the Board or County Auditor and this fact noted in the ad.

If a sponsor is donating labor or materials rather than paying for the advertising, the disclaimer statement should begin "Labor (or materials) donated by." In instances of joint sponsorship, both a "donated by" and a "Paid for by" may be necessary.

Don't miss out on the Celebrating a Free Press and Open Government Banquet!

he sixth annual celebration of democracy, bringing together Iowa's leading advocates for open government and the rights of a free press, will be held Thursday, September 26, 2019 at the Des Moines Marriott Downtown. Dozens of people will attend the event, shining a light on open meetings and open records issues and opportunities.

Details of the 2019 event include:



5:30 p.m. - 8:30 p.m.

Des Moines Marriott Downtown

700 Grand Ave., Des Moines, IA 50309

Reception starting at 5:30 p.m. Dinner at 6:30 p.m.

\$60 per plate

Join the Iowa Center for Public Affairs Journalism as it brings attention to the importance of open government and a news media free of government restriction in a thriving democracy.

- IFOIC presents annual Harrison "Skip" Weber Friend of the First Amendment
- IowaWatch presents Steve Berry Free Press Champion
- IowaWatch presents Randy Brubaker Free Press Champion
- Guest Speaker Jenna Johnson, Iowa native & political campaign reporter for the Washington Post

Registration is required for evening banquet. Please register by Thursday, September 19 at inanews.com.

PRESENTING SPONSORS

Iowa Newspaper Foundation and the Iowa Freedom of Information Council







local & personal

Congratulations to **Albia Newspapers for** being inducted into the **Monroe County Ag Hall of Fame** as Agri-Business of the Year.



The INF is now accepting 2020-2021 scholarship applications!



Apply online by visiting https://
inanews.com/
foundation/
scholarships/

he INF is now accepting applications for 2020-2021 scholarships. Apply online by visiting https://inanews.com/foundation/scholarships/.

Scholarships given annually include:

ROBERT K. AND EVELYN M. REISTE MEMORIAL SCHOLARSHIP

Funded by the Reiste family, this scholarship is awarded to an Iowa student attending a two or four-year Iowa college or university. The student must be majoring in photojournalism or journalism/mass communications. Preference will be given to students who have special interest in small town newspapers via family business or work. One \$1,000 scholarship will be awarded.

CARTER PITTS SCHOLARSHIPS

The Le Mars Daily Sentinel funds an annual Carter Pitts scholarship in the amount of \$500. The scholarship is named for the Daily Sentinel's longtime publisher/owner. The late Carter Pitts was also the first president of the Iowa Newspaper Foundation and the organization's first professional fundraiser.

In addition, the Carter Pitts Scholarship Endowment Fund generates an annual scholarship. The amount of the award will be determined in early 2020.

INF SCHOLARSHIPS

The Iowa Newspaper Foundation will award scholarships to Iowa students preparing for an Iowa newspaper career at in-state colleges or universities.

WOODWARD SCHOLARSHIP

Funded by a contribution from Woodward Communications, Inc. An annual scholarship award will go to a student studying journalism, communications,

mass communications, photojournalism, graphic design, marketing or public relations at a college or university in Iowa, Illinois, or Wisconsin. The amount of each Woodward scholarship will be based on fund earnings and will be determined in early 2020.

SHAW SCHOLARSHIP

Funded by a contribution from Shaw Newspapers. An annual scholarship award will go to an incoming college freshman preparing for a journalism or communications career at an accredited two or four-year college or university in the United States.

This scholarship is awarded to students who are dependents of men or women who work for Iowa newspapers. The amount of each Shaw scholarship will be based on fund earnings and will be determined in early 2020.

IOWA JOURNALISM INSTITUTE SCHOLARSHIPS

Funded by a contribution from Michael Gartner and Gary Gerlach of Des Moines, the IJI will award scholarships to up to two students enrolled in Iowa State University's Greenlee School of Journalism and Communication. These scholarships will be given in the name of the late David W. Belin, longtime business partner of Gerlach and Gartner.

The balance of available IJI funds will be used to provide scholarships to students interested in Iowa community newspaper careers and who are enrolled in an accredited undergraduate or graduate program in newspaper journalism (or a closely related field) at any college or university in the nation.

SCHOLARSHIPS - cont. on page 6





A pangram sentence is one that contains every letter in the language.

FREE MEMBER EXCHANGE

▼ HELP WANTED

EDITOR. Mid-America Publishing and Printing is seeking a full-time editor for The Ogden Reporter weekly based in Ogden, Iowa. Successful candidate will possess creative writing skills, be able to shoot photos and video and be able to manage social media platforms. He or she will attend various events such as football games, volleyball games, cross country events, basketball games, wrestling matches, golf meets, track and field events, baseball and softball games, take photos and notes to keep a log of the action for write-ups to follow, Interview coaches and players and provide insight and give depth to recaps. Must have a passion for feature stories and ability to interview plus investigate news of all types in and around Boone County. Above average communication skills, the ability to meet deadlines and flexibility in scheduling also required. Competitive benefits include health, dental and vision insurance, paid time off; vacation accrual; 401K w/ match. Great opportunity to network with professionals from 23 similar publications. Call Pam at 641-456-2585 ext. 118 for more details today! 1002

MANAGING EDITOR. A forward-planning, supremelyorganized, highly-productive managing editor is sought for the Kossuth County Advance, the award-winning weekly newspaper in Algona, Iowa. You will be required to take photos, write features, cover events, plan editions and special sections, make assignments to an assistant and occasionally an intern, and ensure that the loyal readership of the newspaper is well-served with fair, unbiased and interesting content that is delivered on time. Accuracy is imperative and care and use of language is important. Knowledge of Indesign, Photoshop, Word and internet and email programs is critical. Social media, video or other such platforms are not a priority in our operation at this time, but if you have talents in those areas, that could be a plus. The Advance is part of Algona Publishing Company, which includes a successful shopper in addition to the newspaper and commercial printing. We accomplish a high number of special projects with our staff of nine full-time and two part-time employees, so being a team player within the walls is critical to everyone's success. The managing editor needs to be an outstanding representative of the company outside of the office as well. In addition to your salary, we offer health, dental, vision and life insurance, a 401k program and vacation. Algona is a county seat community of 5,500 people with public and private school systems, and the newspaper serves all of the communities within Kossuth County, which has a population of more than 15,000. Our current managing editor is retiring and has set a high bar. If you believe you have what it takes to meet it, you are invited to apply for this job by emailing a cover letter and resume to Brad Hicks at publisher@algona.com, or by mailing the information to Publisher, Algona Publishing Company, 14 E. Nebraska St., Algona, IA 50511. You will be contacted upon receipt of your information regarding further steps in the process. 0925

MARKETING REPRESENTATIVE. Mid-America Publishing, publisher of the News-Review, Keota Eagle, New Sharon Sun and 22 other publications in Iowa is now hiring a marketing representative to sell advertising solutions and custom print products in Keokuk County and Mahaska County. We are looking for a dynamic personality with the drive to succeed, the attitude to win and the skill set to be a team player. Organizational skills are a must, sales knowledge is teachable, must be able to travel within your sales territory. The ideal candidate will be personable, able to communicate effectively both in person and by phone and have above average presentation skills. Responsibilities will in-

clude developing ad campaigns and promotional materials with top notch designers to service existing clients, prospecting for new clients in person and by phone, maintaining client and prospect databases and promoting sales of the company's custom print products. Prior sales experience a plus but will train motivated candidate.

Driver license and own vehicle required. Competitive benefits include health, dental and vision insurance, paid time off; vacation accrual; 401K w/ match. Complete orientation and ongoing one on one training plus group coaching and large library of self-study webinars through our trade group The lowa Newspaper Association. Compensation based on an hourly wage plus commission. How to apply: Please submit a resume or call Pam at 641-456-2585 ext. 118 for more details today! 1002

NEWS REPORTER. The N'West Iowa REVIEW, the largest circulation weekly in Iowa, has an immediate opening for a full-time news/sports reporter/photographer, producing content for our nationally award-winning newspaper and our many other publications. This is a great opportunity for someone to learn and grow alongside a staff of talented writers and skilled editors. Please send cover letter, resume, samples and potential start date to Jeff Grant, editor, at editor@iowainformation.com. 0926

STAFF WRITER. RARE OPENING - The Spencer Daily Reporter, located at the entry to the Iowa Great Lakes, is looking for an energetic staff writer to join our award winning editorial department. The ideal individual will have strong writing and story telling skills, a nose for news, bring considerable people skills, have some photography experience and be willing to be part of fun and dedicated news and feature team. Social media and video skills a plus. Looking to fill immediately. Experience preferred but willing to consider the right candidate with a desire to grow in the job. Benefits include health and dental insurance, paid days off, holiday pay, 401K, flexible spending account. Please send cover letter, resume and any writing or photography samples to Randy Cauthron, Spencer Daily Reporter, PO Box 197, Spencer, IA 51301 or email: rcauthron@spencerdailyreporter. com. TBD

▼ FOR SALE

Considering a sale of your newspaper but not sure where

to start? Iowa's newest media broker, Scenic Trail Media Brokers, LLC, is here to help you. Scenic Trail Media Brokers will work with you in every step of the process to properly market your newspaper to help you attract the right buyer for your property. We'll work with you until the final closing to make sure you get top dollar. Call Ryan Harvey today at 515-689-1151 or reach him by email at scenictrailmediabrokers@gmail.com for more information.

lowa weekly newspaper for sale; excellent community; city, school, county legals, gross around \$200K. 40 year owner seeking to slow down. Contact Northeast Iowa, Iowa Newspaper Association, 319 E. 5th St., Des Moines, Iowa 50309. Contact: Iowa Newspaper Association, 319 E. 5th St., Des Moines, Iowa.

Two weekly newspapers, including one in county seat community. Progressive communities. City, county, school legals. Located in southwest lowa. Contact: Weekly Newspapers, lowa Newspaper Association, 319 E. 5th St., Des Moines, lowa.

Profitable group of three small weekly newspapers for sale in South Dakota, two in Black Hills. If interested write to: S.D. Newspapers c/o lowa Newspaper Association, 319 E. 5th St., Des Moines, IA 50309.

MEMBER EXCHANGE - cont. on page 6



Iowa Newspaper Association

Bulletin

www.INAnews.com



- Celebrating a Free Press
 & Open Government
- · Mauck/Stoufer Workshop Registration
- 2020 Iowa Better Newspaper Contests
 Call for Entries
- 2020 Iowa Better Newspaper Contests Entry Guide

View and submit ads on the Internet at www. INAnews.com. Students and professionals may also submit their resumés for online viewing. There is no charge for most of these ads. They are a free service to INA active (newspaper) members only. The name of the newspaper in the ad must be the same as published in the current INA Directory. If you are trying to help an employee relocate, please send us the ad information on your letterhead, rather than having the employee write us. We will not run ads for persons living in a member's town without first clearing the ad with the publisher.

Please have copy to the INA office no later than noon on Monday. The INA will make the determination of whether an ad qualifies for free or paid publication. If payment for an ad is not enclosed with the ad, the INA will require payment in advance before the ad will be published.

Ads for products or services which could be marketed for a profit may be published for a fee of \$10 per insertion, paid in advance, with a 40-word maximum. Recruitment (help wanted) ads for positions in states other than Iowa may be published for a fee of \$25 per insertion, with a 100-word maximum. For more information, contact Cicely Gordon at cgordon@inanews.com.

MEMBER EXCHANGE - cont. from page 5

IN NEED OF NEW LISTINGS. This could be the right time to sell! *Appraisals-Consultations-Brokerage services* Your full service broker, News Brokerage of lowa, dtappnewsbrokerageofiowa@gmail.com, 319-350-2770.

Two Weekly Newspapers: Great opportunity for first-time owner or company seeking to expand to West Central lowa. Can be purchased individually or as a pair. Great community support; city, county, school legals. Contact WCIA, Iowa Newspaper Association, 319 E. 5th St., Des Moines, Iowa.

County seat weeklies with top line revenues at \$1.4M. Over \$200k in cash flow. This listing won't last long. Please call today--Edward Anderson, Broker--National Media Associates--417-338-6397 or email: brokered1@gmail.com

Client looking to purchase a small weekly lowa newspaper. Sellers contact Dave Tapp of News Brokerage of lowa, dtappnewsbrokerageofiowa@gmail.com, 319-350-2770.

Three great properties now available! Just listed: Small but mighty! Perennial award-winning eastern lowa community weekly is now available. Aside from newspaper, the business has a strong social media and on-line presence. Book of digital printing business also available for extra cost. Perfect opportunity for an add-on to existing business or hands-on, stand alone business. Just listed: Profitable northwest lowa weekly newspaper available for sale with or without real estate. Just listed: Owner looking to retire making this highly profitable, privately held group of lowa weekly newspapers available for the first time in decades. The group features a strong staff with a centralized graphics department. Perfect add-onfor a current group, or great opportunity for a hands-on owner. All inquiries are strictly confidential. While a cash purchase is preferred, contract terms are available under the right circumstances. For more information on these properties, or to list yours contact: Ryan Harvey, Broker, Scenic Trail Media Brokers, LLC, at 515-689-1151 or by email at scenictrailmediabrokers@gmail.com

Wanted: I'm looking for a small letterpress in working condition, suitable for printing handbills, etc. If you have one in your basement and want to free up some space, please let me know. John Cullen, The Storm Lake Times, news@stormlake.com.

Former editor/reporter (now retired) seeks part-time work involving reporting, editing, or proofreading (or combination thereof) for your fine publication. I have extensive experience covering city council, school boards, sports of all types, county board, and/or any type of hard news. I can also write features on any subject. I would work from home via my cell phone, internet and computer and I've had many years of experience doing my job this way. I would be an independent contractor and I would be very flexible. I would be able to work nights and weekends since some contacts wouldn't be available during day-time hours.

Advertising sales: I also have extensive experience in advertising sales for newspapers, shoppers, TMC products, and websites. I actually enjoy a combination of writing and sales. Full-time possible: My wife also has experience in sales and writing. If you wanted the equivalent of full-time (remote) we could become a full-time team for you. The Best Movie of all time was His Girl Friday, a great comedy about the newspaper business. And the best business of all time (in my prejudiced view) is the newspaper business. Please call Glenn Schreiber, 515-570-5709 (cell) or e-mail me at schreiberglenn@gmail.com.

SCHOLARSHIPS - cont. from page 4

The amount of each scholarship is based on IJI endowment fund earnings and will be determined in early 2020.

MORLAN SCHOLARSHIP

The Morlan Scholarship is funded by long-time newspaper publishers and owners, Frank and Sally Morlan. The scholarship will award an Iowa high school senior, from a city or community of fewer than 10,000, enrolling in a two-year or four-year journalism program at an Iowa institution of higher learning or a student already enrolled in an Iowa institution of higher learning.

IowaCollegeMediaAssociation(ICMA) Scholarship

APPLICATION NOTES

 The INF Scholarship Committee, when reviewing applications, will consider all applications that qualify for each of the scholarships offered. It is not necessary to apply for a specific scholarship award.

- Application materials are sent to all high school guidance offices in Iowa and can also be obtained from the Iowa Newspaper Foundation.
- The deadline for applications is February 14, 2020. Awards will be announced by May 1, 2020. All applicants will be notified by mail.
- Proceeds for all scholarships awarded by the Iowa Newspaper Foundation will be paid directly to the college or university. Each scholarship granted will be for the upcoming academic year and not on an ongoing basis. Students, however, may apply for and may qualify for scholarships in subsequent years.

For more information, see your guidance counselor or contact the Iowa Newspaper Foundation at (515) 244-2145 ext. 159.



WHO IS HARRY MAUCK JR.?



A professional journalist, and a great guy

The Mauck/Stoufer Workshop is named for the late Harry Mauck, Jr., and his wife, Genevieve Mauck Stoufer. A native of Hubbard, lowa, Harry Mauck, Jr., was the longtime editor of the Council Bluffs Daily Nonpareil.

Harry mentored many young journalists during his long and distinguished career. After his death in 1973, his widow contributed \$10,000 to establish the Harry Mauck, Jr., Professional Improvement program to provide ongoing training opportunities for journalists.

Decades after his passing, Harry Mauck's influence on lowa journalists continues.

his year's Mauck/Stoufer Workshop includes a more interactive format designed to provide participants with multiple contacts with their professional coaches.

- The program will build your interviewing, writing and story development skills!
- We continue the Mauck/Stoufer Workshop tradition of one-on-one conferences with a writing coach!
- It is your chance to build relationships with experienced professionals and journalists facing similar challenges!

Registration fee: \$125

Deadline: Thursday, September 26



MEET YOUR MAUCK/STOUFER PRESENTERS...



RANDY EVANS

Randy Evans took over the role as executive director of the Iowa Freedom of Information Council in October 2015 after a 40-year career with The Des Moines

Register. He joined the Register in 1974 as a news reporter after working for two years as the editor of the Albia Union-Republican and Monroe County News, weekly newspapers in Albia, Ia. During his time with the Register, Evans served in a variety of editing roles, including state editor, city editor, news editor and assistant managing editor, supervising at one time or another every department in the newsroom except for sports. He spent his final four years as the editor of the Register's opinion pages.



RICK MORAIN

A 4th generation Greene County resident, Rick Morain attended Graceland University (A.A. 1961), University of Iowa (B.A. 1963), and Yale University (M.A.

1965 and Ph.D. 1970), graduating with degrees in American Studies.

Morain returned to Jefferson in 1967 and joined father Fred Morain at the Bee and Herald newspapers as news editor and assistant publisher - when he retired in 1976. He then became editor-publisher until he sold the Bee and Herald Publishing Co. to Ann Wilson, Doug Burns and Tom Burns of the Carroll Daily Times Herald in 2012 and retired, but continues to write a weekly column for the Jefferson Herald.

An INA Master Editor-Publisher and recipient of the INA Distinguished Service Award, Morain is a former INA President, and longtime member and former co-chair of the INA Government Relations Committee, on which he continues to serve.



ROX LAIRD

Prior to his retirement in 2015, Rox Laird had been an editorial writer at the Des Moines Register for more than 30 years. He specialized in writing about law and courts, the First Amendment, government,

architecture and historic preservation. Laird began his career at the Des Moines Tribune in 1972, and worked a range of beats, although most of his reporting focused on government in Des Moines and the suburbs. After the Tribune closed, he moved to the Register and joined the editorial page staff. Since then, he wrote editorials and served several tours of duty as editor of the letters to the editor. Laird is a native of Kearney, Neb., and earned a bachelor's degree in journalism at Iowa State University.



ABIGAIL PELZER

Abigail Pelzer is publisher of the Marshalltown Times-Republican and a group of weekly newspapers in Tama/Grundy counties. She is an award-winning journalist who got her start working as a reporter and

then as an editor managing newsrooms. In her free time, she tries to get her teenage son to hang out with her, volunteers, reads and practices yoga.



JARED STRONG

Jared Strong is a crime and courts reporter for the Daily Times Herald in Carroll and a trustee of the Iowa Freedom of Information Council. He is a 2005 Iowa State University graduate who started

his career at the Des Moines Register and has been working in Carroll since 2010. Strong's investigative work has earned him state and national awards. He was sued for libel last year by a former police officer but prevailed. He lives on an acreage down by the river with his wife and three young children.

2019 KICK-OFF DAY PROGRAM

9:30 a.m.......... Welcome and introductions

9:45 a.m.....Remembering to KISS when you write

(KISS, as in Keep it Simple Stupid) Presented by Randy Evans

Too many writers make their writing too complicated. Their sentences are too complicated. Their stories, rather than being straight forward, have too many twists and turns.

10:45 a.m. Break

11:00 a.m......Accessing open records and utilizing EDMS

Presented by Rox Laird and Jared Strong

The Electronic Document Management System is one of the nation's first court systems to provide complete online access to court records at the district level. More than 6.5 million documents are filed online through EDMS and is a valuable tool to journalists.

NoonLunch and Challenges of covering your community

Presented by Rick Morain

Being a journalist means writing stories that occasionally step on toes of people you know and meet in your community. How do you maintain good relationships with those you cover? What's the secret? Being fair? Being available to listen to their complaints/criticism after the story appears? We'll discuss these ideas over lunch.

12:45 p.m. Newsroom Swagger

Presented by Abigail Pelzer, Marshalltown Times-Republican

Simple tips about reporting, writing and editing your work to reduce newsroom stress and make your editor swoon. Learn the best ways to communicate with your co-workers and develop work habits that will improve your newspaper and serve you for years to come.

1:45 p.m.**Break**

2:00 p.m. Meet with coaches to discuss next steps

FOLLOW-UP DATES

October 3

First session to be held in Des Moines. Students and coaches both attend. This kick-off session includes breakouts and time for the coaches to get to know their students.

• By Friday, October 11

Students send 2-3 writing samples to their coach and coaches schedule sessions with their students for the following week.

Week of October 14

Coaches hold sessions with their students (either remotely via Skype, google hangouts, etc. or in person)

By Friday, October 25

Students send second batch of 2-3 writing samples to their coach and coaches schedule sessions with their students for the following week.

• Week of October 28

Coaches hold second sessions with their students (either remotely via Skype, google hangouts, etc. or in person)

Program is completed by November 4

Participants to be awarded certificate of completion and recognized in the INA Bulletin.

2 EASY WAYS TO REGISTER

1

Sign up online at www.INAnews.com

2

Complete the registration form at right

Mail completed registration form and fee to:

IOWA NEWSPAPER FOUNDATION 319 E. 5th St., Des Moines, IA 50309

Or email completed registration form to ewipperling@inanews.com.

RECEIPT OF REGISTRATION

To assure you that we have received this registration, we will send a confirmation e-mail to you. If you do not receive this acknowledgement of receipt within five working days after you sent it, please contact ewipperling@inanews.com.



REGISTRATION

Mauck/Stoufer Professional Improvement Workshop for Newspaper Writers

KICK-OFF THURSDAY, OCTOBER 3

9:30 a.m. to 2:30 p.m. • INF offices, Des Moines

| City | Zip |
|----------------------|---|
| Phone | Fax |
| Please list the nar | me(s) of attendee(s) below: |
| Name | E-mail |
| Name | E-mail |
| Regist | ne: Thursday, September 26 cration fee: \$125 ation fee: \$ |
| Payment enclos | sed Bill my newspaper |
| Charge m | y credit card (see below) |
| Credit card #VISA/Ma | Exp/ |
| Address | Zip ip where billing is sent |
| | Date |
| | |

CANCELLATION POLICY: Registration fees cannot be refunded if a cancellation is made less than 72 hours prior to the session.





CELEBRATING A FREE PRESS AND OPEN GOVERNMENT

THURSDAY, SEPTEMBER 26 · DES MOINES

The seventh annual celebration of democracy, bringing together lowa's leading advocates for open government and the rights of a free press.

Featuring a banquet presentation:

Jenna Johnson, Iowa native & political campaign reporter for the Washington Post.

IOWAWATCH BANQUET

5:30 p.m. - 8:30 p.m.

Des Moines Marriott Downtown 700 Grand Ave., Des Moines, IA **Presenting Sponsors:** Iowa Newspaper Foundation and the Iowa Freedom of Information Council

Join the Iowa Center for Public Affairs Journalism as it brings attention to the importance of open government and a news media free of government restriction in a thriving democracy.

Registration is required for evening banquet. Please visit <u>www.inanews.com</u> to register.

Banquet: \$60 per plate · Register by Thursday, September 19

- Reception at 5:30 p.m. with dinner at 6:30 p.m.
- IFOIC presents annual Harrison "Skip"
 Weber Friend of the First Amendment
- IowaWatch presents Steve Berry Free Press Champion
- IowaWatch presents Randy Brubaker
 Free Press Champion
- Guest Speaker Jenna Johnson, Iowa native & political campaign reporter for the Washington Post





PRESENTING SPONSORS









2 WAYS TO **REGISTER**

1

Sign up online at

2

Complete the registration form at right

Send completed registration form and fee to:

IOWA NEWSPAPER FOUNDATION 319 E. 5th St. Des Moines, IA 50309

OR FAX to 1-866-593-7406,

OR EMAIL to inf@inanews.com

PARKING AND REGISTRATION

Parking is available in the 9th and Locust Garage and the Greater Des Moines Partnership Garage.

Valet Parking is also available at the Marriott.

Registration is required for evening banquet.

Please visit www.inanews.com to register.

Banquet: \$60 per plate

Please register by Thursday, September 19

REGISTRATION

CELEBRATING A FREE PRESS AND OPEN GOVERNMENT

THURSDAY, SEPTEMBER 26 • DES MOINES

| Newspaper | |
|--------------------------------------|------------------------------------|
| Address | |
| City | Zip |
| Phone | Fax |
| Please list the name(s) of attende | e(s) below: |
| Name Roundtable (free) | E-mail Banquet (\$60) |
| Name Roundtable (free) | E-mail Banquet (\$60) |
| Name Roundtable (free) | E-mail Banquet (\$60) |
| Registration deadline: Thursday, S | September 19 |
| Total amount enclosed: \$ | |
| Payment enclosedBill my r | newspaper Pay with credit card |
| Credit card #VISA/Maste | |
| Addressmust be address/zip | Zipwhere billing is sent |
| Amount to be charged \$ | Date |
| Authorized signature | |
| CANCELLATION POLICY: Registra | ation fees cannot be refunded if a |

cancellation is made less than one week prior to the session.

EVENT SPONSORS

The Des Moines Register

PART OF THE USA TODAY NETWORK

IOWA STATE UNIVERSITY.
Greenlee School of Journalism and Communication







SPONSORED BY THE IOWA NEWSPAPER FOUNDATION

CALL FOR ENTRIES

DEADLINE - OCTOBER 11, 2019

All contest entry materials must be:

Uploaded to the contest entry website by October 11, 2019 at 4:30 p.m. **OR**Postmarked (for hard-copy entries) by October 11, 2019 **OR**

Hand delivered to the INF (for hard-copy entries) by October 11, 2019 at 4:30 p.m.

All material must have been generated for publication between

October 1, 2018 and September 30, 2019 for Editorial, Photography, Digital and Writing contests.

STATEMENT OF INTENT

It is the intent of the INA's Better Newspaper Contests to recognize and reward lowa newspaper enterprises for content of a local nature, that content which is unique to the communities the newspapers serve. However, the INA Contest Committee and its boards of directors also recognize that the contests must reflect an evolving industry, one which is outsourcing and collaborating on content more than ever before. To better reflect how newspaper enterprises operate today, changes have been made in the eligibility guidelines to allow entries by those not on the staff of the newspaper company, if certain criteria are met (defined under eligibility). It is the INA's hope that each newspaper will critically evaluate those entries not produced by its own staff to ensure all the criteria are met and that the integrity of the Better Newspaper Contests is maintained.

All entries should be submitted online unless otherwise noted.

See the Entry Guide for instructions on using the online entry tool. Payments can be made online using a credit card or by mailing a check to the Iowa Newspaper Foundation.

Categories that allow mailed hard-copy entries:

- Best Special Section (Editorial)
- Best Headline Writing
- Best Special Section (Advertising)
- Total Newspaper Design Entries in the Total Newspaper Design category must be submitted by hard copy

For mailed entries, entry tags must be produced and printed through the BetterNewspaperContest.com online system. Each entry should be placed in its own separate envelope, and then all entry envelopes should be gathered together in one box or package.

Send contest fee payments (if not paying online) and hard-copy entries to: lowa Newspaper Foundation

319 East 5th Street

Des Moines, Iowa 50309

Judging. Judging for the 2020 Better Newspaper Contests will be provided by members of the Virginia Press Association.

Awards. First-place plaques will be awarded in each class. Certificates will be awarded for second and third place. There will be no honorable mention awards. Judges will be instructed to award a first, second and third place winner in all contest classes for which at least six entries were submitted; if a contest has five or fewer entries, it will be at the judge's discretion whether first, second and third place winners are selected. Awards will be presented during the Awards Banquet at the Annual Convention February 7, 2020.



CONTEST ENTRY PROCEDURES

Eligibility

Any INA Active (newspaper) member in good standing may enter the contests. Eligible publications must meet the definition of an active INA member as outlined in section 3.2 of INA by-laws, including but not limited to having a paid circulation of at least 50 percent of total circulation, publishing 50 times per year and having completed one year of publication with a Periodicals mailing permit.

Entries not produced by a member(s) of the newspaper staff must meet all of the following criteria to be eligible:

- The newspaper paid to have the content created;
- The content was created as the result of a contract directly between the newspaper and the freelancer (no third party was involved in the transaction);
- The newspaper had substantial editorial and content control (syndicated or wire service material is not eligible for submission).

Entry Classes

There will be two daily entry classes and three weekly entry classes. Weekly classes will be determined by dividing weekly newspapers in thirds based on newspaper participation of the previous year. The 2019 lowa Newspaper Directory will be used as the determinant of each paper's circulation. A newspaper that combines or changes class will be judged in the class in which it published the majority of the year. The newspaper will be responsible for submitting documentation to INA staff.

Dailies and weeklies must compete in their respective divisions and class sizes.

Twin weeklies, semi-weeklies and tri-weeklies should be considered one newspaper for contest purposes. For these newspapers, the issue with the largest circulation published in the 2019 lowa Newspaper Directory will determine the newspaper's circulation entry class.

See the box below for a breakdown of classes by circulation.

ENTRY CLASSES

DAILY division

CLASS I - Under 10,000 CLASS II - 10,000 and greater **WEEKLY** division

CLASS I - 960 and under CLASS II - 961-1,550 CLASS III - 1,551 and above

Collaborative entries appearing in more than one paid or unpaid editorial publication must be entered in what would be the contest class of the larger (or largest) publication.

However, a **non-collaborative** photo or story produced by a staff member(s) of one newspaper may be entered in that newspaper's class, even if it is also published in another newspaper. Advertising-only publications are not to be included in the determination of contest class. Entries from auxiliary publications of an active member — shopper, total market coverage product, special sections labeled as part of the newspaper, niche publications — will be accepted if the auxiliary publication is distributed with the member newspaper on a full run or zoned basis.

Entry Submission

All entries should be submitted online at BetterNewspaperContest.com unless noted with symbol. For entries that can be submitted by mail, entry labels <u>must</u> be created through the online entry site. It is important that you use the required entry tags as they contain specific codes that judges will use to enter their results online.

For mailed entries, each entry must be placed in a separate envelope, with entry tags attached to each entry AND to each envelope.

Entries may be submitted as full-page (PDF) tearsheets or whole issues. Where noted with symbol, digital content may be entered as a URL or screenshot. See page 6 for additional details.

Digital Entry Submission

Content published on digital platforms is eligible for entry in select categories. The complete list of eligible categories is below and is indicated by a symbol throughout the Call for Entries. For these categories, your entry submissions may have been published in printed form, digital form or a combination of the two. Categories without a symbol must have been published in printed form. All print entries must be full page tearsheets.

When submitting entries that have been published on digital platforms, provide a URL or a screenshot of the content as it originally appeared.

OVERALL RECOGNITION AWARDS

Newspaper of the Year

All newspapers entered in any contest will automatically be considered for this award.

The award will be presented to the newspaper which has accumulated the highest point totals from placing first, second or third in the following contests. There is no entry fee for this contest.

The points will be awarded as follows:

FIRST PLACE: 6 POINTS · SECOND PLACE: 4 POINTS · THIRD PLACE: 2 POINTS

Best Editorial Page(s)
Best Front Page
Best Sports Section
Best Feature Page(s)
Coverage of Govt. and Politics
Coverage of Education
Coverage of Agriculture

Coverage of Business Coverage of Courts and Crime Best Special Section (Editorial Content) Total Newspaper Design Community Leadership Best Newspaper Website Best of Class Advertising

FIRST PLACE: 3 POINTS · SECOND PLACE: 2 POINTS · THIRD PLACE: 1 POINTS

Best Headline Writing
Best Use of Graphics
Best News Photo
Best Breaking News Photo
Best Sports Photo
Best Sports Feature Photo
Best News Feature Photo
Best News Feature Story
Best Breaking News Story
Best News Feature Story
Best Personality Feature Story

Best Sports Story
Best Sports Feature Story
Best Series
Excellence in Editorial Writing
Master Columnist
Best Sports Columnist
Best Continuing Coverage
Best Newspaper Marketing
Best Video
Best Slideshow
Best Blog
Best Podcast

Best Use of Social Media
Best Ad Featuring Grocery
Best Ad Featuring Financial
Best Ad Featuring Furniture
Best Ad Featuring Automotive
Best Ad Featuring Miscellaneous
Best Special Section (Advertising)
Best Ad Series or Campaign
Best Ad Idea for Community Promotion
Best Ad Featuring Agriculture
Best Web Ad
Best Ad Designer

In the event of a tie, co-newspapers of the year will be awarded.

General Excellence

Winners will be determined by the same point accrual system used to name Newspaper of the Year.

The three newspapers in each class that accrue the most overall points will be named first-, second- and third-place
General Excellence winners. There is no entry fee for this contest.

All participating newspapers are automatically eligible for General Excellence.

Questions?

Having a hard time with contest preparation? Questions about uploading to the online entry system? Don't hesitate to ask! We are prepared to answer your questions. Call (515) 244-2145 or e-mail ina@inanews.com. You can also view an online tutorial at INAnews.com featuring information on submitting entries, what judges are looking for when selecting winners and tips for producing and selecting successful contest submissions.

EDITORIAL CONTESTS

E1. Best Editorial Page(s)

Judges will be looking for overall excellence in editorials and commentary, layout and design, with emphasis on local content.

Newspapers should submit the best editorial page(s) from any issue published during each of the following two weeks and one issue of their choosing (total of 3 issues):

Week ending May 11, 2019 - Issue date must be 5/5/19 - 5/11/19 Week ending Nov. 17, 2018 - Issue date must be 11/11/18 - 11/17/18

Remember that your entry consists of three issues.

1 entry per newspaper | 3 samples

E2. Best Front Page

Judges will be looking for overall excellence in news, photography, layout and design with emphasis on local content.

Newspapers should submit the best front page from any issue published during each of the following two weeks and one issue of their choosing (total of 3 issues):

Week ending Dec. 15 2018 - Issue date must be 12/9/18 - 12/15/18 Week ending April 6, 2019 - Issue date must be 3/31/19-4/6/19

Remember that your entry consists of three issues.

1 entry per newspaper | 3 samples

E3. Best Sports Section

Judges will be looking for overall excellence in news, photography, and layout and design with emphasis on local content. Submissions can be one page or multiple pages depending on the length of the newspaper's sports section.

Newspapers should submit the best sports page/section from any issue published during each of the following two weeks and

one issue of their choosing (total of 3 issues):

Week ending Oct. 13, 2018 - Issue date must be 10/7/18-10/13/18 Week ending April 20, 2019 - Issue date must be 4/14/19-4/20/19

Remember that your entry consists of three issues.

1 entry per newspaper | 3 samples

E4. Best Feature Page(s)

Judges will be looking for overall excellence in layout and design, writing, photography and graphics with an emphasis on local content. The page may or may not contain advertising, but the advertising content will not be considered by judges.

Newspapers should submit the best feature page(s) from three issues of their choosing.

Remember that your entry consists of three issues.

1 entry per newspaper | 3 samples

E5. Coverage of Government and Politics



Judges will consider the quality of coverage of municipal, public school, county, state and national government and reporting and/or editorial comment that goes beyond the routine to give citizens insight into the operation, responsibilities and challenges of local, state and national governmental units. Submit five examples of coverage (which may include articles, photos, graphics, sidebars, special sections), enterprise reporting and/or editorials which help the reader understand local, state and national government issues. Special sections and stories designated, when published, as part of a series shall be treated as one example. Judges will consider photos, graphics and sidebars along with a balance of regular reporting, enterprise reporting and analysis.

Any explanatory information should be included in the "Comments" section. The five examples to be submitted will constitute your newspaper's entry in this contest.

1 entry per newspaper | 5 samples

E6. Coverage of Education



Judges will consider the quality of coverage and/or editorial comment that goes beyond the routine to give citizens insight into the operation, responsibilities and challenges of education. Submit five examples of coverage (which may include articles, photos, graphics, sidebars, special sections), enterprise reporting and/or editorials which help the reader understand education issues. Special sections and stories designated, when published, as part of a series shall be treated as one example. Judges will consider photos, graphics and sidebars along with a balance of regular reporting, enterprise reporting and analysis.

Any explanatory information should be included in the "Comments" section. The five examples to be submitted will constitute your newspaper's entry in this contest.

1 entry per newspaper | 5 samples

E7. Coverage of Agriculture



Judges will consider the significance, quality and depth of locally initiated news and feature stories and editorials which illuminate challenges and changes in Iowa agriculture. Entries that deal with social, economic, political, ecological or technological problems or innovations will be given more consideration than routine coverage of special agriculture editions or county fairs. Submit five examples of coverage (which may include articles, photos, graphics, sidebars, special sections), enterprise reporting and/or editorials which help the reader understand agricultural issues. Special sections and stories designated, when published, as part of a series shall be treated as one example. Judges will consider photos, graphics and sidebars along with a balance of regular reporting, enterprise reporting and analysis.

Any explanatory information should be included in the "Comments" section. The five examples to be submitted will constitute your newspaper's entry in this contest.

1 entry per newspaper | 5 samples

EDITORIAL CONTESTS

E8. Coverage of Business



Judges will consider the quality of coverage and/or editorial comment that goes beyond the routine to help readers understand business issues. Submit five examples of coverage (which may include articles, photos, graphics, sidebars, special sections), enterprise reporting and/or editorials which help the reader understand business issues. Special sections and stories designated, when published, as part of a series shall be treated as one example. Judges will consider photos, graphics and sidebars along with a balance of regular reporting, enterprise reporting and analysis.

Any explanatory information should be included in the "Comments" section. *The five* examples to be submitted will constitute your newspaper's entry in this contest.

1 entry per newspaper | 5 samples

E9. Coverage of Court and Crime 🍑



Judges will consider the quality of coverage and/or editorial comment that goes beyond the routine to inform readers about court and crime activity. Judges will focus on the quality of the reporting, not the nature or severity of the crime(s). Submit five examples of coverage (which may include articles, photos, graphics, sidebars, special sections), enterprise reporting and/or editorials. Special sections and stories designated, when published, as part of a series shall be treated as one example. Judges will consider photos, graphics and sidebars along with a balance of regular reporting, enterprise reporting and analysis.

Any explanatory information should be included in the "Comments" section. *The five* examples to be submitted will constitute your newspaper's entry in this contest.

1 entry per newspaper | 5 samples

E10. Best Special Section - Editorial



Submit up to three entries per newspaper; each special section constitutes one entry. Judges will be looking for sections that are locally prepared, contain quality news content and are graphically pleasing. Judges will consider graphics and graphic design of the section. Advertising content shall not be considered.

3 entries per newspaper

E11. Total Newspaper Design

Entries in this category must be submitted in hard-copy format. Submit one issue from the week ending **June 15**, **2019** (Issue date must be 6/9/19-6/15/19), and any two other consecutive issues (total of 3 issues). Judges will consider the design of advertising and news elements and how they blend to create a total newspaper design. Scoring will be on a 100-point basis as follows:

| Head & body dress, selection and effective use of type faces | 15 |
|--|----|
| General makeup | 30 |
| Use of photos | 20 |
| Advertising typography, selection and effective use of faces, illustration | |
| borders, ornaments, flags, mastheads and other units | 20 |
| Press work | 10 |
| Use of color | 5 |

Remember that your entry consists of three issues.

1 entry per newspaper | 3 samples

E12. Community Leadership



This award will recognize overall outstanding contributions to community leadership. The category is intended to be broad and allow newspapers the flexibility to demonstrate their leadership in the community. Judges will give special consideration to promotion and activities that benefit the community outside of regular news coverage and commentary. Among materials that may be submitted, include: testimonials, news stories, editorials, etc., and description of public leadership projects. One entry per newspaper.

1 entry per newspaper

E13. Best Headline Writing



Submit the best overall issue demonstrating an effective use of *non-advertising* headlines from each of the following two weeks and one issue of choice (total of 3 issues):

Week ending March 16, 2019 - Issue date must be 3/10/19-3/16/19 Week ending Sept. 21, 2019 - Issue date must be 9/15/19-9/21/19

Judges will consider whether headlines throughout the issues attract readers' attention and accurately reflect the stories.

Remember that your entry consists of three issues.

1 entry per newspaper | 3 samples

E14. Best Use of Graphics



Submit up to six examples of information graphics and/or illustrations. Entries will be judged on design, with emphasis on usefulness to the reader.

Up to six examples submitted will constitute your newspaper's entry in this contest.

1 entry per newspaper | 1 - 6 samples

PHOTOGRAPHY CONTESTS

Photos must be submitted as a full-page PDF tearsheet or screenshot showing proof of publication. A jpeg of the photo also must be included in addition to the required full-page tearsheet. Editing should maintain the integrity of the photographic images' content and context. Do not manipulate images or add or alter sound in any way that can mislead viewers or misrepresent subjects.

The same photo may not be entered in more than one category P1-P5.

Daily newspapers may submit up to six entries for each of these contests. Weekly newspapers may submit up to four entries for each of these contests. Submit an entry fee for each entry.

P1. Best News Photo



A single image of a news event. Judges will consider news value, timeliness, story-telling impact, composition and overall quality.

P2. Best Breaking News Photo



A single image of a news event for which no advance planning was possible. Examples include, but are not limited to, fires, traffic accidents, police standoffs and some natural disasters. Unexpected occurrences at scheduled events and weather-related events that could have been anticipated (such as predicted snowstorms or floods) should be entered in Best News Photo. Judges will consider news value, timeliness, difficulty or danger in capturing the image, composition and overall quality. Entrants are encouraged to include brief written details about how the image was captured.

P3. Best Sports Photo



A single image of competitors during competition. Images of fans, cheerleaders and coaches, as well as athletes before and after competition, should be entered in Best Sports Feature Photo. Judges will consider news value, timeliness, story-telling impact, composition and overall quality.

P4. Best Sports Feature Photo



A single sports-related image taken outside of actual competition. Examples include reaction shots (celebration, dejection, etc.) as well as portraits of athletes and coaches. Judges will consider news value, story-telling impact, composition and overall quality.

P5. Best News Feature Photo



A single image not eligible for the News, Breaking News, Sports or Sports Feature categories. Examples include but are not limited to portraits or other posed images; "slice-of-life" scenes; humorous, tender or lighthearted moments at scheduled and unscheduled events; and landscapes. Judges will consider impact, composition and overall quality.

P6. Best Photo Story



Multiple images that tell one story about an event, person, scene or issue on any subject, including those covered in the other Photo Contest categories. The entry will consist of up to seven images. If the originally published or posted package consisted of more than seven images, only the images to be considered for judging should be submitted. Entrants are encouraged to include brief written details about their entry. Judges will consider news value, story-telling impact, composition and overall quality.

FOR CATEGORIES P1 THROUGH P6

Daily Newspapers: Up to 6 entries per newspaper Weekly Newspapers: Up to 4 entries per newspaper

FRANK NYE NEWSWRITING CONTESTS

W1. Best News Story



Judges will consider community-wide importance of the story and quality of writing. No consideration will be given to headlines, photos or artwork. Entry may be a single story, single story with sidebars or a series of articles marked "First of a series, Second of a series," etc., when published.

W2. Best Breaking News Story



A Breaking News Story is defined as one in which no advance planning is possible (examples: natural disasters, fi res, accidents, etc.). Judges will consider community-wide importance of the story, timeliness and quality of writing. No consideration will be given to photos or artwork. Breaking News reporting emphasizes entries that, as quickly as possible, capture events accurately as they occur, and, as time passes, illuminate, provide context, and expand upon the initial coverage. Judges will take into consideration not only the quality of the work but the amount of time writer(s) had to prepare it before publication. Newspapers are encouraged to use the comments section of the entry website to briefly detail the timing of the event and publication of the article(s) being entered.

W3. Best News Feature Story



Entries will be judged on the basis of subject and quality of writing. No consideration will be given to photos or artwork. Entry may be a single story, single story with sidebars or a series of articles marked "First of a series, Second of a series," etc., when published.

W4. Best Personality Feature Story



A Personality Feature Story is defined as one in which the writer explores the characteristics of a person and presents his/her unique story. Entries will be judged on the basis of subject and quality of writing. No consideration will be given to photos or artwork. Entry may be a single story, single story with sidebars or a series of articles marked "First of a series, Second of a series," etc., when published.

W5. Best Sports Story



Entries will be judged on the basis of subject and quality of writing. Game coverage or sports-related news coverage that does not include features may be entered. No consideration will be given to photos or artwork. Entry may be a single story, single story with sidebars or a series of articles marked "First of a series, Second of a series," etc., when published.

W6. Best Sports Feature Story



Entries will be judged on the basis of subject and quality of writing. No consideration will be given to photos or artwork. Entry may be a single story, single story with sidebars or a series of articles marked "First of a series, Second of a series," etc., when published.

W7. Best Series



Entries must be clearly marked as a series when published. Entries will be judged on topic, with emphasis on local content or impact, depth of reporting, quality of writing, graphics, photography and page design.

FOR CATEGORIES W1 THROUGH W7

Daily Newspapers: Up to 6 entries per newspaper Weekly Newspapers: Up to 4 entries per newspaper

W8. Excellence In Editorial Writing



Submit three editorials written by the same writer or writers. Entries to be judged on logic, persuasiveness, originality and manner of presentation with emphasis on local issues. Three editorials constitute one full entry.

The same entry may not be submitted in both (W8) Excellence in Editorial Writing and (W9) Master Columnist.

W9. Master Columnist &



Submit three columns written by the same writer. Journalists will be limited to one entry per person in this category. Three columns constitute one full entry.

The same entry may not be submitted in both (W8) Excellence in Editorial Writing and (W9) Master Columnist.

W10. Best Sports Columnist



Submit three columns written by the same columnist. Entries are limited to columns written by sports writers.

Journalists will be limited to one entry per person in this category. Three columns constitute one full entry.

FOR CATEGORIES W8 THROUGH W10

Daily Newspapers: 6 entries per newspaper | 3 samples per entry Weekly Newspapers: 4 entries per newspaper | 3 samples per entry

W11. Best Continuing Coverage



Entries must be for continuing coverage of an event of importance to the community that is not part of a previously planned series. Papers are allowed one entry of 3-5 items, which may include stories, editorials, columns, graphics and multimedia. Papers are encouraged to attach a note outlining how the issue is important to the community and how coverage had an effect. Entries will be judged on the depth of coverage and community-wide importance.

1 entry per newspaper | 3-5 samples

DIGITAL CONTESTS

I1. Best Newspaper Website



The Best Newspaper Website contest is open to any member newspaper with an active website. Your website will be randomly visited by our judges on multiple occasions.

The contest will be judged on the following criteria:

- Content Quality of news and editorial matter
- Navigation Ease of finding and retrieving information from the website
- Visual/Design Layout, use of graphics, photographs, animation, color and other visuals
- Advertising Innovative strategies and/or evidence of revenue generation
- Community Demonstration that the website fulfills a "community gatekeeper" role

Entries should be submitted as a URL.

1 entry per newspaper

I2. Best Video



Recognizes a video to tell a story and serve a community. Emphasis will be placed on visitor experience, quality of the story and use of the technology. It may be part of a larger project or stand on its own. The entry should include a description of the video and any information on the print story that it accompanied, if there was one. Newspapers have the option of crediting the newspaper staff or individual staff member(s).

Entries should be submitted as a URL.

13. Best Slideshow



Recognizes an audio slideshow or narrated online photo gallery to tell a story. Emphasis will be placed on quality of the photos and visitor experience as well as on creative use of technology. It may be part of a larger project or stand on its own. The entry should include a description of the slideshow and any information on the print story that it accompanied, if there was one. Newspapers have the option of crediting the newspaper staff or individual staff member(s).

Entries should be submitted as a URL.

FOR CATEGORIES 12 AND 13

Daily Newspapers: Up to 6 entries per newspaper Weekly Newspapers: Up to 4 entries per newspaper

14. Best Blog 🗳

The Best Blog contest is open to member newspapers and their staff members with active blogs. The blogs will be randomly visited by judges. The contest will be judged on the quality, frequency and originality of information, news and editorial matter. Newspapers have the option of crediting the newspaper staff or individual staff member(s).

Entries should be submitted as a URL.

Up to 3 entries per newspaper

I5. Best Use of Social Media



This contest recognizes the most effective use of social media by a news organization overall, or a for a specific news event. Judges will consider your use of social media to increase readership, drive revenue or engage with your community. They will look for new and novel uses of social media, better than expected response rates or even praise from readers received via social media. The judges also want to know if you have grown your followers or likes dramatically – and how. Judges will visit your social media pages/feeds on multiple occasions.

Entries should be submitted as a URL. Include links to all of your organization's social media offerings that you would like judges to consider (Facebook page, Twitter feed, LinkedIn profile, etc.).

1 entry per newspaper

I6. Best Podcast



This contest recognizes an outstanding digital presentation. Each paper is allowed one entry consisting of no more than three podcast episode.

Emphasis will be placed on the listener experience and relevance to the community. The podcast may be part of a larger series or stand on its own. Entries may be on the entrant's website or on a hosted channel, but must be recorded, edited and produced by the newspaper's staff. Entrants are encouraged to include a description of the podcast's mission.

Entries should be submitted as a URL.

1 entry per newspaper

MARKETING CONTEST

M1. Best Newspaper Marketing



This contest recognizes the newspaper's initiatives to promote the newspaper and its various products. Entries may include materials to promote digital, readership, advertising, circulation, etc. Submit up to three entries per newspaper; each promotion or campaign constitutes an entry.

Up to 3 entries per newspaper

ADVERTISING CONTESTS

Entries must have been published in a paid circulation newspaper. This does not include stand-alone shoppers. General advertising run as part of a national schedule will not be judged. General advertising created for a specific market will be accepted for competition (example: Auto Dealer Association ad).

CRITERIA:

| Originality | 30 |
|---|----|
| Headline and body copy | 25 |
| Design, layout, illustrations and photography | 25 |
| Adaptability | 10 |
| Explanatory material | 10 |

Each newspaper may enter up to three entries in each category.

The entries must conform to the categories that follow. Each entry will require a separate entry fee. A pdf of the ad in color or black/white must be included in addition to the required full-page tearsheet (except for A6, A8 and A10). Editing should maintain the integrity of the images' content and context. Do not manipulate images or add or alter sound in any way that can mislead viewers or misrepresent subjects. The categories are:

A1. Best ad featuring grocery/food/entertainment

Example: live music events, bake sale, cook off, haunted house

A2. Best ad featuring financial, insurance or other professional service

Example: clinics, banks, retirement communities, chiropractors

A3. Best ad featuring furniture, furnishings, appliances or hardware

Example: carpet stores, antique shops, mattress stores, lumber company

A4. Best ad featuring automotive, boats, aircraft, tires, gasoline, etc.

Example: car sales, tire shops, repair services, airports

A5. Best ad featuring miscellaneous

(not covered in categories 1-4)

A6. Best special section advertising

 $(iudges\,will\,consider\,quality\,of\,advertising\,with\,no\,regard\,to\,editorial\,content)$

A7. Best advertising series or campaign featuring any service or merchandise category 2

Example: golf course, retail, coops, dentist (a series constitutes more than one related ad)

A8. Best advertising idea for a community promotion or event 🌠

Example: sidewalk sales, visitor guides, homecoming features, elected official candidate features

A9. Best ad featuring agriculture

(ads that feature local agriculture from any business)

FOR CATEGORIES A1 THROUGH A9 3 entries per newspaper

STATEMENT OF INTENT

It is the intent of the INA's Better Newspaper Contests to recognize and reward lowa newspaper enterprises for content of a local nature, that content which is unique to the communities the newspapers serve. However, the INA Contest Committee and its boards of directors also recognize that the contests must reflect an evolving industry, one which is outsourcing and collaborating on content more than ever before. To better reflect how newspaper enterprises operate today, changes have been made in the eligibility guidelines to allow entries by those not on the staff of the newspaper company, if certain criteria are met (defined under eligibility). It is the INA's hope that each newspaper will critically evaluate those entries not produced by its own staff to ensure all the criteria are met and that the integrity of the Better Newspaper Contests is maintained.

A10. Best Web Advertisement



Recognizes visual appeal and creativity in design and content of a single static or animated ad appearing online at the newspaper's website.

Up to 3 entries per newspaper

A11. Ad Designer



Individual graphic designers may submit a "portfolio" of 6-10 examples of their published ad design work. Entries will be judged on overall design, typography and effectiveness. Explanatory material is welcome but not required. One entry fee per designer required. Designers will be limited to one entry per designer, regardless of the number of newspapers the individual designs for. Portfolio submissions are to be from one newspaper.

Unlimited entries per newspaper

Best of Class Advertising

All newspapers that enter advertising contests A1 through A10 will automatically be considered for these awards. Judges will choose the Best of Class winners from the first place ads in each class. No entry fee is required.

SPECIALITY REPORTING CONTESTS

R1. Harrison "Skip" Weber Investigative Reporting Awards



For each entry, newspapers shall submit tearsheet(s) with story or related stories. Entry may include a series. Investigative stories are defined as those which demand (a) research into documents and public records; (b) multiple interviews, which may include background sources never mentioned in the story; (c) documentation of time and depth of research on story; (d) planning for the articles. Judges will take into consideration such points as community-wide interest; effect of the story on the community; staff time spent on the story; depth of research; commitment of the newspaper to the project and risks involved in publishing the information. Entrants are asked to submit an explanation responding to points (a) through (d) and closing with a statement explaining the necessity of the entry and its impact on the community. The explanation is to be no more than two pages, doublespaced. Judges will award one winner in each circulation class.

R2. Genevieve Mauck Stoufer Outstanding Young Iowa Journalists Awards



To qualify for consideration, the nominee must be under 30 years of age as of December 31, 2019, and have worked at least one year for his or her current employer. A statement attesting to the nominee's qualifications is to be submitted by his or her editor or publisher and must be accompanied by six examples of the nominee's work within the past two years and a statement of not less than 150 words written by the nominee telling of his or her journalistic goals. This contest includes the work of all journalists, including but not limited to, reporters, photographers, graphic designers, production and advertising professionals. Judges shall name three winners for the Young lowa Journalists Award. One winner must be from a daily and one winner must be from a weekly.

R3. Bill Monroe INA Innovation Award



The Bill Monroe INA Innovation Award encourages INA newspapers to develop cutting-edge products and services (outside the confines of established newspaper products). It inspires newspapers to meet the challenges facing the traditional media. Bill Monroe, INA's Executive Director for 29 years and a champion for the newspaper industry, was an "early adopter" for technology related to positioning newspapers for long-term success. The Bill Monroe INA Innovation Award is presented to the individual member newspaper(s) which, in the opinion of the judges, best meet(s) the following criteria: (a) The idea or concept for the innovation must be scalable and unique in its nature in order to be adopted, enhanced, monetized, and implemented by other INA newspapers; (b) The submission must be a new product, service or nontraditional business model outside the confines of the traditional newspaper business model (i.e. special sections for example would not qualify) that increases revenue, identifies new business models, or diversifies the newspaper operation into new markets and/or revenue segments. Examples include, but are not limited to, web-based initiatives, niche publications (not distributed via the newspaper), diverse non-newspaper business initiatives and new, forward-thinking diversification business models and strategies; (c) nominations must be accompanied by a supportive 'white paper' not to exceed three (3) 8 1/2" x 11" pages. Samples, photos, web links, etc. are encouraged to support the nomination; (d) The judges have no requirement or mandate to bestow an annual award. One winner will be selected.

Jay P. Wagner Prize for Young Journalists



The Jay P. Wagner Prize for Young Journalists was created to honor the memory of Wagner, a lifelong lowa newspaper reporter and editor whose passions included encouraging young reporters and promoting great community journalism. The contest is open to any reporter, columnist, editorial writer or blogger working on a newspaper in lowa who is 30 years old or younger as of Dec. 31, 2019. There is no entry fee for this award.

Additional details on this award can be found in the inserted flyer or at INAnews.com.

Appeals

Any contest appeals of rules violations relating to contest entry procedures must be submitted in writing to the INF board within 30 days after the INA Annual Convention to be reviewed and resolved by the INF executive committee, and resulting communications will be handled by the INF board president or another member of the INF executive committee.



ENTRY GUIDE



The Iowa Newspaper Foundation Better Newspaper Contests

The INF sponsors these annual contests for one reason: to foster competition and quality among lowa's newspapers. Last year, nearly 4,400 entries poured into our office. It's an annual opportunity for newspapers and journalists to receive recognition for their talent and hard work.

Inside, you'll find complete instructions on uploading entries to the BetterNewspaperContest.com contest administration site.

For detailed descriptions and rules for each contest category, see the **2020 Call for Entries**.

Contact INA/INF at 515-244-2145 or ina@inanews.com with any questions.

You can also view an online tutorial at INAnews.com.

Good luck in the 2020 Better Newspaper Contests!



PREPARING ELECTRONIC ENTRIES

PLEASE SUBMIT ALL ENTRIES ONLINE UNLESS OTHERWISE NOTED.

Categories that can be mailed as hard copy include:

Best Special Section (Editorial)
Best Headline Writing
Best Special Section (Advertising)

Total Newspaper Design **Entries for Total Newspaper Design must be submitted hard copy

How will electronic files be submitted?

You'll submit electronic entries by uploading the files from within the online contest registration system at BetterNewspaperContest.com. The online contest registration system for INF's contests is hosted on the web servers of SmallTownPapers.

Entries may be submitted as full-page (PDF) tearsheets or whole issues. For categories listed below, digital content may also be entered. When submitting entries that have been published on digital platforms, provide a URL or a screenshot of the content as it originally appeared.

See the Call for Entries for additional details.

All entries must be unaltered in any way. The date each entry was published must appear on the tearsheet or be noted on the screenshot.

Requirements:

- 1. Only submit pages that contain entry-related content. If your entry is on just one page, there is no need to submit an entire section or entire issue. But, if your submission appears on multiple pages (for example, the story jumps to another page) be sure to include all necessary pages.
- 2. Many categories require more than one item per entry. For example, a single entry in the "Coverage of Business" category may include five examples. For each example, the entire page(s) each example appears on must be included for judging.
- 3. Make PDF files as small as possible. (See below for specific instructions.) Because the contest judges will access these PDFs over the Internet, excessively large PDF files will take longer to become visible. The more time judges must spend waiting, the less time they will have to evaluate the content and the more impatient they will be when they do so. Smaller files will also upload more quickly when you submit your entries.

What file formats are accepted for uploading?

File types are PDF, JPG, GIF, PNG - so, if for some reason you don't have a PDF of the tearsheet you wish to submit, it would be easy to snap a high-resolution photo and submit the resulting photo file.

How can I make my PDF files smaller?

Most newspaper PDFs include high-resolution (200-300dpi) grayscale or CMYK images for printing. However, PDF contest entries will be viewed and judged on a computer monitor, which displays at low resolution (72-96dpi) in RGB color. Changes in the resolution and color mode of images are the most effective ways to reduce file size without sacrificing quality.

- 1. **Resolution.** In PDFs, text is always clear regardless of resolution. Resolution relates only to photos and rasterized graphics. Reducing resolution by half reduces image file size by 75%. The recommended maximum resolution of 96dpi can be enforced by Distiller settings.
- 2. **Color mode.** Converting from CMYK to RGB color will reduce image file size by another 25%. This color conversion can again be enforced by Distiller settings. If you reduce image resolution and/or convert color mode in your entry PDFs with a PDF editor or use the native profiling/editing tools in Acrobat 6 or later, YOU WILL NOT GAIN THE EXPECTED REDUCTION IN FILE SIZE unless you redistill the PDF afterward.

PREPARING ELECTRONIC ENTRIES

What is the most efficient way to collect entry files?

Collect copies of all PDF files that contain entry-related pages into one place. These may be full-issue, full-section, or individual-page PDFs that you sent to your printer or that you saved from your page layout program for other reasons. The sizes, resolutions, color modes, and other characteristics of those PDF files can be ignored at this point.

Extract entry-related pages from any multi-page PDFs, or delete non-entry pages. Give each resulting file a clearly descriptive name. Combine into a single PDF file the pages that comprise each entry. Instructions for extracting and combining PDFs are provided below. Once you've created all your entry PDFs, redistill each one as explained above to reduce it to the smallest practical size. It is not productive to try to reduce the sizes of individual files before combining them into complete entries. Like all changes, combining pages can increase overall PDF file size.

How do I extract pages from a full-issue or full section PDF?

In Acrobat, open the PDF file, then choose "Extract Pages..." from the Document menu and follow the instructions. This will allow you to save individual or sequential pages in separate files anywhere on your system.

How do I combine PDF pages or files into a single entry?

Open the PDF file that is to appear first in the entry, choose "Save As..." from the File menu, and save that file with the name you'd like to give the final PDF entry. Choose "Insert Pages..." from the Document menu, choose the file that is to appear next in the entry, then specify where that file should be inserted. When all insertions have been made, save and close the PDF file. You'll need to redistill the final PDFs.

How will INF prevent fraud?

We prefer to trust our member publishers not to submit embellished or edited entries. It is true that ads and articles can be reedited, photos can be retouched or replaced, and page layouts can be changed. However, major deception probably would be noticed, if only because winning PDFs will be available to the public and INA members on the INA website.

If fraud is suspected with any entries, a full investigation will follow.

How do I submit payment?

INF accepts payment by check or credit card. Credit card payments can be made online through the BetterNewspaperContest. com contest administration site when submitting your entries.

Checks should be made payable to "lowa Newspaper Foundation" and sent along with a copy of your Entry Fee Calculation page and any mailed entries by October 11 to:

Iowa Newspaper Foundation 319 E. 5th St. Des Moines, IA 50309

What if my info is wrong or my paper is not listed!?

We have worked very hard to make sure the classes for each member are as accurate as possible, however if you note that your division is listed incorrectly, please contact INA at ina@inanews.com or 515-244-2145 and it will be fixed A.S.A.P!

Where can I get more help for anything I can't find here?

Call INF at 515-244-2145 or email ina@inanews.com.

NOTE: The BetterNewspaperContest.com website is best viewed using the following browsers: For newer computers- Google Chrome; For older Macintosh computers- Firefox, Chrome or Safari; For older PCs- Chrome or Internet Explorer.

2020 IOWA BETTER NEWSPAPER CONTESTS UPLOAD INSTRUCTIONS

Below are detailed, step-by-step instructions for uploading contest entries to the BetterNewspaperContest.com online administration site. If you have any questions during the process, please contact us at 515-244-2145 or ina@inanews.com. We're here to help!

1. Go to https://inanews.com/foundation/contests/entries/

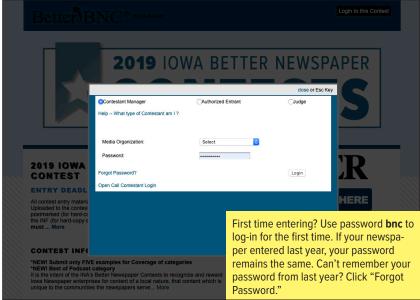
Click on the link that says "Submit entries here"



2. Log in

You will first select "Contestant Manager" or "Authorized Entrant" (see information below). Choose your newspaper from the dropdown list (all newspapers are listed alphabetically by city name), enter your password and click "Login."

Note: Newspapers that entered the 2019 Better Newspaper Contests will use the same password as the newspaper used last year



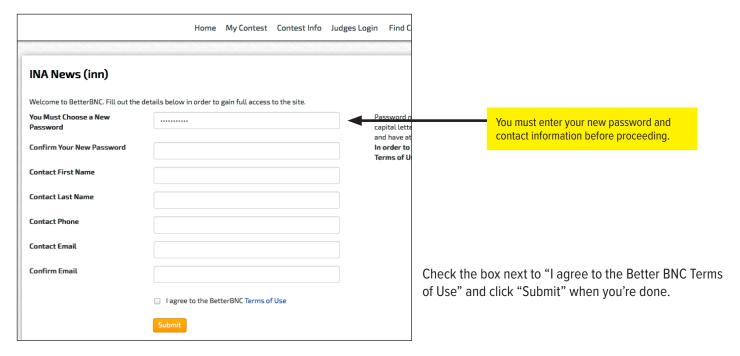
to log in. If you have forgotten the password used in 2019, use the "Forgot Password" link to reset your password. Newspapers that did not enter in 2019 will use the password **bnc** to log in for the first time for the 2020 contests. After your first log-in, you will be prompted to enter a new password.

You can choose to log in as the Contestant Manager or an Authorized Entrant. The Contestant Manager maintains overall control of the newspaper's entries. As Contestant Manager, you can make entries on behalf of your organization and authorize other people to make entries as well. **Most users will log in as Contestant Manager.**

3. Change password and update information

Your first successful login will take you to the "Change Password" screen, where you are required to change your password before you proceed. Change it to something you can remember easily. Password must be a minimum of 6 characters long, have at least one capital letter, one lower case letter, and have at least one number.

You must also update your name and email address on this page. This will ensure that you can retrieve your password if you forget it, and that INF can contact you if we have questions about your entries.



If you are the Contestant Manager, once you have logged in and submitted two entries, you will see a pop-up window with instructions to validate your account's email address. Follow the on-screen directions to validate your account. You will then be able to grant access to the contest site to others in your organization.

4. Manage your entries

This is the main entry page, the one you'll see each time you log in. From here you'll submit, edit, and manage your contest entries. At the upper right side of this page, you will see your circulation group designation and your total number of entries.



You'll also see a link that says, "Calculate Entry Fee." That link will take you to the summary of entries form to calculate your entries and contest fees. You will use that link AFTER you have submitted all your entries. (See #9 below.)

Of course, when you first visit the "Manage Entries" page, the entry list will be empty. What you will see on that page are three links: "My account," "Submit entry" and "Logout."

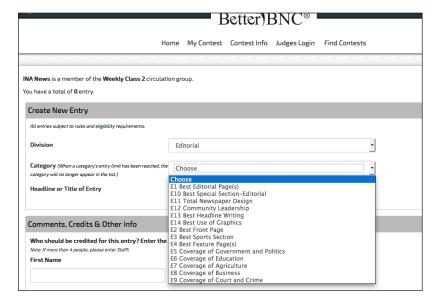
If you haven't already, be sure to click "My account" and update your contact information to ensure that you can retrieve your password and be contacted with any questions about your entries.

5. Submit an entry

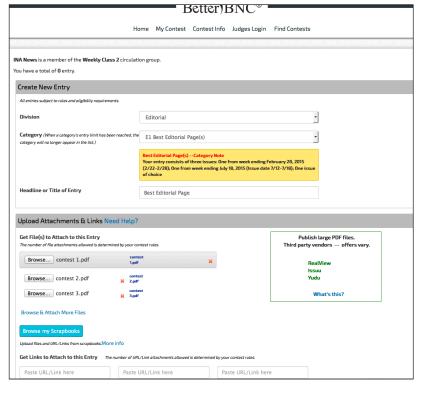
Click "Submit entry" on the Manage Entries page to go to the entry submission form.



Submit each entry by filling in the information requested, working from top to bottom. The division you choose will determine the list of categories, and the category you choose will reveal other form fields.



- a. Select the division
- b. Select the contest category

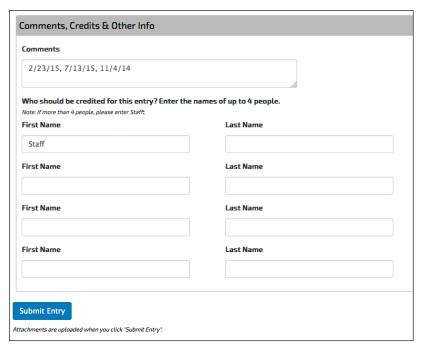


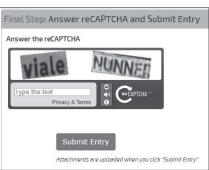
c. Complete the "Headline or Title of Entry" field.

Note: If the category entry consists of only one example, please include the photo caption, ad caption or article headline in this field. For categories in which your entry consists of multiple examples, include a generic headline here, and list the headlines/titles and issue dates in the Comments field below.

d. Upload the example(s).

For PDF categories, click "Browse" to select the file you wish to upload. Repeat this process for each example needed for this entry, selecting "Browse & Attach More Files" for additional examples. To submit entries as URL links, simply enter the URL(s) in the "Get Links to Attach to This Entry" fields.





Note: There is a size limit (5 megabytes) on uploaded PDF files. If your PDF file is larger than that you will not be able to upload it successfully.

Judges may not be able to view files that are larger than 5MB. For detailed information on how to make your PDFs as small as possible, see page 2.

e. In the Comments field, include any special notes to the judges or, if your entry consists of multiple examples, enter the titles and dates of each of the examples here. For advertising entries, enter the advertiser name here.

f. Enter the name of the staff writer(s), photographer or ad designer.

For entries that are the work of an entire department or staff, list "Staff."

g. Answer "reCAPTCHA" and "Submit Entry."
Answer the "reCAPTCHA" to verify that you are not a machine and select "Submit Entry." Once you select "Submit Entry," an entry label will be created. For entries being submitted electronically, your entry is complete and you may Submit Another Entry, Manage Entries or Logout.

The Entry has been saved.

This Page is Your Official Entry Form.

Entry Details:

Media Organization: INA News (inn) Title or Headline: Best Editorial Page

Division: Editorial

Category: E1 Best Editorial Page(s)

Entry Code: inn01 Credits: Staff

Entry made by INA News, Contestant on 2015-08-26 12:07:12

Comment: 2/23/15, 7/13/15, 11/4/14



DO NOT HIT YOUR BACK BUTTON



Submit Another Entry

or Manage Entries | Logout

6. Entry labels for mailed entries (see Call for Entries for list of categories eligible for mailed entries)

If your entry will be mailed to the INF (available only in certainly categories -- see #11 below for applicable categories), you still must complete the online form for each entry, as described above. Complete all of the entry information but do not upload an attachment or URL. You will simply select "Submit Entry" and a label will be created. Print this label and attach it to the entry you will be mailing.

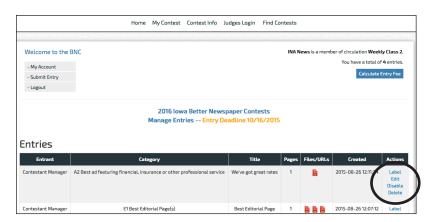
Note: Make enough copies of the label to allow for one for the entry envelope and one for each example/issue (see page 7 for more instructions on mailed entries).

Labels must be created through the online administration tool; the judges will enter their responses online according to the label you've affixed to the tearsheets.

7. Continue this process until all entries have been submitted. Then select "Manage Entries."

8. Review your entry list

In the list of entries on the "Manage Entries" page, the Actions column at the far right contains four links: "Label," "Edit," "Disable" and "Delete."



"Label" displays the entry label associated with that entry. You won't need the label for an electronic entry, but you can use this link to update the label if you edit an entry that is being mailed to the INF, or if you need to reprint the label.

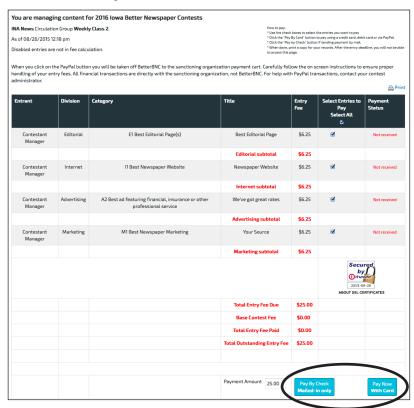
"Edit" lets you view and change information in the entry form. If you change an entry in a mailed category, you'll need to display and reprint the label for that entry. You will not be able to edit an entry after the entry deadline has passed.

"Disable" essentially removes that entry from the contest, although you'll still see it in a separate "Disabled Entries" list. Use this function if you want to make an entry inactive without deleting it completely.

"Delete" removes that entry completely; this action cannot be undone.

"Enable" will appear in place of "Disable" once you've disabled an entry. By clicking "Enable," you can restore a previously disabled entry, if desired.

9. Calculate Entry Fees



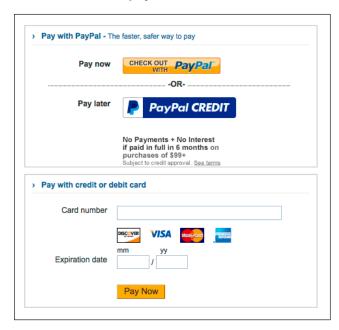
Once you've submitted and uploaded all of your entries, you will need to complete the entry process by tallying your entries and the total entry fee due. From the "Manage Entries" page, select "Calculate Entry Fee."

On the Entry Fee Calculation page, you will see a breakdown of all of the entries that are being submitted for your newspaper. The total entry fee will be displayed here.

Please print this page and submit to INF. If you are sending any hard copy entries or a check payment to the INF, include this page with your shipment. Otherwise, fax to 1-866-593-7406 or email to inf@inanews.com.

Check the "Select Entries to Pay" box for each entry you are submitting. If you would like to pay your contest entry fee online, click on the "Pay Now with Card" button. If you will be mailing payment to the INF, click the "Pay by Check" button.

10. Submit online payment



If you chose to submit your entry fee payment online, you will have the option of entering credit card information directly through the contest website or through PayPal.

Complete the payment process.

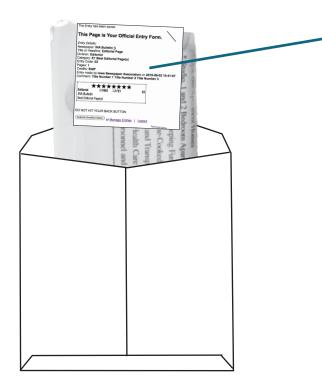
To pay by check, mail your check payment along with a printed copy of the Entry Fee Calculation Page to:

Iowa Newspaper Foundation 319 East 5th Street Des Moines, IA 50309

11. Preparing mailed entries

If you are submitting hard copy entries (for applicable categories only - see list below), labels must be printed from the online administration tool (see #6 above).

Make enough copies of each label so there is one label for the envelope and one label for each example/issue.



- For categories that allow hard copy entries, examples/issues must be individually tagged and placed in an envelope. The envelope must also have an entry tag. Only entry tags printed through the BetterNewspaperContest.com online administration site will be accepted. Place all envelopes in a mailing box or larger envelope prior to mailing.

Categories for which hard copy entries may be submitted:

Best Special Section (Editorial)

Best Headline Writing

Best Special Section (Advertising)

Total Newspaper Design **Entries for Total Newspaper Design must be submitted hard copy